



MANUFACTURERS REPRESENTATIVE & PROFESSIONAL SERVICES

A MODERN PROFESSIONAL SERVICES ORGANIZATION

Our partnership team averages over 25 years in the Low Voltage Technology market. We offer ethical strategic and thoughtful support to Manufacturers Resellers and System Users throughout the western United States, including Hawaii and Alaska.

trend-networks.com

Global manufacturer of innovative data cable and network testing equipment and solutions



AK, HI, WA, OR, ID, MT, WY, CA, NV, UT, CO, NO CA, NO NV,

comtrancorp.com

Comtran, located in Attleboro, MA, is a leading provider of specialty cable and system solutions for a variety of applications, including structured cabling, fire safety, circuit integrity, and transit communications.



AK, HI, WA, OR, ID, MT, WY, CA, NV, AZ, NM, UT, CO

SERVICES PROFESSIONAL

- SYSTEM DESIGN
- SALES SUPPORT
- DRAWINGS
- TRAINING
- PRICING
- CONSULTING
- ENGINEERING
- MARKETING



S3 is an organization built upon value, integrity and results. We integrate into a distributors and resellers organization as any other team member. You can rely on S3.

WIDE RANGE OF **PROFESSIONAL SERVICES**

Discuss with S3 how we can be part of your team. From engineering, designing, sales, marketing and training we are there for you

MEASURABLE Шh RESULTS

Team with S3 and see real results in sales, technical knowledge and satisfied customers.

directconnecthome.com

DirectConnect[®] is a manufacturer of innovative products designed to support the audio, video, security, telecom, and data networking industries.



AK, HI, WA, OR, ID, MT, WY, CA, NV, AZ, NM, UT, CO

THE LOW VOLTAGE TECHNOLOGY INDUSTRY'S PREMIER MANUFACTURERS REP FIRM SERVICING THE ROCKY MOUNTAINS TO THE WEST COAST

Ask us about our full suite of Professional Services. We get results and our customers stick with us for a reason

CALL US TODAY 904-414-6244

sales@s3reps.com

www.S3reps.com

Partner AK, HI, WA, OR, ID, MT, WY, CA, NV, AZ, NM, UT, CO **Mike Davis** 720.635.4081 miked@s3reps.com

comnet.net

Enviro Hardened video, data and Ethernet communication & Solar products. Located in Danbury, Connecticut, USA. Lifetime Warranty.



NO CA, NO NV,

cloudvue.io

Thousands of the world's Cloudvue Cloudvue for smart and secure video surveillance and access control

AK, HI, WA, OR, ID, MT, WY, CA, NV, AZ, NM, UT, CO

ipvideocorp.com

Incorporating AI and machine learning to deliver open platform physical security and sensors.



AK, HI, WA, OR, ID, MT, WY, CA, NV, AZ, NM, UT, CO

Partner CO, WY, MT, UT, ID, WA, OR **Nick Hearn** 806-441-6122 nickh@s3reps.com

Regional Sales Manager No NV, No CA, HI **Bryan Quesinberry** 209.604.5264 bdq@s3reps.com



2022



mercurynotifications.com protechusa.com lifesafetypower.com When it comes to life We are a home grown Award-winning power safety, compliance should solution – that is, our products LifeSafety Power are developed, manufactured supplies. bringing never be optional. **Mercury** and/or assembled in the intelligence to access Mercury's Response Able USA along with our sister control through R-T CA, NV, OR, WA, ID, UT, Mass Notification companies in France and NM, CO, WY, MT, AK analytics. AK, HI, WA, OR, ID, MT, WY, complies with the NFPA72 Canada – countries known for CA, NV, AZ, NM, UT, CO their commitment to quality Code and the UI 2572 and ability to customize for Standard for Mass unique applications. **Notification Systems** optixamerica.com teleportivity.com netwatchusa.com Connection, reimagined. Netwatch is a world leader in **OPTIX** America is dedicated to **Teleportivity creates** proactive visual monitoring. We TELEPORTIVITY providing outstanding service netwatch were the first company in connection solutions for and integrity to the fiber optic Europe to combine specialist the modern age of industry in our quest to video processing technologies communication, AK, HI, WA, OR, ID, MT, WY, AK, HI, WA, OR, ID, MT. WY. develop high quality, innovative with satellite communications CA, NV, AZ, NM, UT, CO CA, NV, AZ, NM, UT, CO blending the efficiency solutions that simplify to provide preventative, and scale of digital with everyday jobs in the field. immediate and cost-effective the power of the protection solutions for clients. personal touch. specotech.com princetonidentity.com pmpowerproducts.com For over sixty years, we at **PM Power Products, LLC** Princeton Identity is a Speco Technologies have provides unique and global leader in biometric dedicated ourselves to **D**rinceton **PM Power speco** technologies innovative products identity management, providing the latest Giving You More. that enhance dealer's **Products** providing solutions for innovations in video and integrator's ability access control, physical surveillance and electronic NO CA, NO NV, CO, UT, WY, AK, HI, WA, OR, ID, MT, WY, AK, HI, WA, OR, ID, MT, WY, to increase sales NM, OR, WA, AZ, AK, HI, MT, ID security, and data accessories, as well as the CA, NV, AZ, NM, UT, CO CA, NV, AZ, NM, UT, CO opportunities and assist security highest quality audio with project across commercial products for residential implementation. enterprises. and commercial use. THE LOW VOLTAGE TECHNOLOGY INDUSTRY'S PREMIER MANUFACTURERS REP FIRM SERVICING THE ROCKY MOUNTAINS TO THE WEST COAST

Technical Services Sales Support / Marketing AK, HI, WA, OR, ID, MT, WY, CA, NV, AZ, NM, UT, CO Ed Hudgens 559-977-4601 edh@s3reps.com

Regional Sales Manager OR, WA, AK Jay Sweetman 206-613-9395 jays@s3reps.com

Regional Sales Manager NCA, NNV Matt Livermore 510.499.5439 mattl@s3reps.com

AK, HI, WA, OR, ID, MT, WY, CA, NV, AZ, NM, UT, CO

Regional Sales Manager

OR, WA, AK

David Anderson

425-760-9600

davida@s3reps.com



NO CA, NO NV,

razberi.net

Enviro Hardened video, data and Ethernet communication & Solar products. Located in Danbury, Connecticut, USA. Lifetime Warranty.



NO CA, NO NV

purelinkav.com

PureLink offers stateof-the-art A/V products and services for all types of infrastructures and levels of criticality.



HI, ID, MT, WY, CA, NV, AZ, NM. UT. CO

saltosystems.com

Brass Key replacement, smart locks. Salto SVN and KS are world class technology disruptors.

SALTO inspired access CO, WY, UT, NO, NV, NO CA,

THE LOW VOLTAGE TECHNOLOGY INDUSTRY'S PREMIER MANUFACTURERS REP FIRM SERVICING THE ROCKY MOUNTAINS TO THE WEST COAST

Regional Sales Manager UT, ID, Eastern WA Jared Bird 801-710-8689 jaredb@s3reps.com

siklu.com

Siklu brought to the market affordable gigabit capacity for a variety of applications. We created the first massproduced millimeter wave radio, the EtherHaul™–1200 which is still the most deployed mmWave connectivity solution in the world.



Northern CA. CO. UT, WY, NM, NO NV, Eastern ID, MT

sdcsecurity.com

Mechanical door locks and exit devices. access controls, electronic locking devices.



STRATEGIC SALES SOLUTIONS



SOCIAL MEDIA MARKETING

www.s3reps.com/social-media

helps to create your companies perceived value and expertise. We can tailor postings towards your target audience, customers, and vertical markets you focus on.



WEBSITE CREATION & CONTENT DELIVERY

www.s3reps.com/website-creation-content-delivery

If you need fresh and relevant content such as product technology, services, industry news or more. We can deliver content directly to your existing web site. Or we can create a fresh and new site for you. All specialized for the low voltage reseller.

sales@s3reps.com www.s3reps.com

911security.com

Aerial drone threats are one of the top security concerns in 2021. 911 Security delivers the best turnkey drone detection solution to arm your security team with real time data about the drones that are flying in your airspace





Professional Services Companies are typically thought of as Accountants, Lawyers, or any service the typical Small to Mid-sized business would outsource rather than see value in having full-time internal employees. At S3 we have customized our services to be those most beneficial and least likely to be full-time employees for our Channel Sales Partners. Thus enabling us to be more helpful, valuable and integrated with our partners.

THE LOW VOLTAGE TECHNOLOGY INDUSTRY'S PREMIER MANUFACTURERS REP FIRM SERVICING THE ROCKY MOUNTAINS TO THE WEST COAST

Inside Sales Noelle Alcorn 303-328-5663 Noellea@s3reps.com **Territory Sales Manager Datacom Specialist Carin Darr** 303-803-0099 carin@s3reps.com

Regional Sales Manager AZ, NM **Kevin Bodine** 480-433-1319 kevinb@s3reps.com

Marketing Services for Resellers



VIRTUAL BACKGROUNDS

www.s3reps.com/virtual-backgrounds

Portray your company's identity and brand in every outbound video call. Simply select your office background, fill in your information and upload your logo.



MARKETING COLLATERAL

Reinforce your brand through consistent design, colors and logos. Create letterhead, presentations, brochures and other collateral. Branding reinforcement helps keep your company in thoughts and minds.



